



BID SHEET VERSION 2
CITY OF AUSTIN
PLUMBING MAINTENANCE, INSTALLATION AND EMERGENCY REPAIR SERVICES

SOLICITATION IFB 5000 JOG1021
NO.:
BUYER: Jo Gutierrez

Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities listed are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Offerors shall propose pricing on all line items (including materials and supplies) within an indicated Category to be considered for award of that Category. Offerors may propose on one Category or all Categories.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, insurance, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract. All deliveries shall be FOB Destination. Any freight charges must be included in the bid price for all sections of the bid sheet.

Job Classifications that are subject to Prevailing Wage shall, at a minimum, be priced at the Total Minimum Wage Rate Required for that Classification. Rates which do not meet the Total Minimum Wage Rate for that Classification shall result in a non-responsive offer. The annual estimated hours amount is an estimate and not a guarantee of actual volume.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

The City intends to make multiple awards to establish a qualified list of Contractors based on the offeror's ability to meet the scope of work requirements, qualifications, experience, and cost.

A Request for Quote will be issued to each Contractor awarded a Contract through this solicitation for jobs estimated to be \$5,000 or more. Projects that are estimated to be less than \$5,000 may be assigned to Contractors on a rotational basis. The amount of work assigned to the Contractor is variable. Individual project awards shall be based upon the lowest firm fixed price quotation meeting the project scope of work and deadline requirements.

CATEGORY 1 - ROUTINE AND PREVENTIVE MAINTENANCE

Proposer must be able to establish and provide routine and preventive maintenance for all types of requested services as described in the Scope of Work. **The prices and monthly rates for these routine and preventive maintenance services shall include all labor, transportation, and material costs.** All preventative maintenance services are required to be completed during non-regular business hours (after hours) as specified in Category 3. If additional repair services are needed, those repairs shall be invoiced separately using Category 2 pricing for Labor and Category 4 pricing for Materials.

ITEM NO.	ITEM DESCRIPTION	VISITS PER YEAR (QUANTITY)	MONTHLY RATE (UNIT PRICE)	EXTENDED PRICE
1.1	Flat fee for Routine and Preventative Maintenance Services: Grease Main Jetting and Camera Inspection (camera inspection before and after jetting)	128	\$1,400.00	\$179,200.00
1.2	Flat fee for Routine and Preventative Maintenance Services: Maintenance of Sump Pumps	173		\$0.00
1.3	Flat fee for Routine and Preventative Maintenance Services: Inspection of Grease Trap Vault Pumps	71		\$0.00
SUBTOTAL FOR CATEGORY 1 =				\$179,200.00



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CATEGORY 2 - HOURLY LABOR RATE FOR NORMAL BUSINESS HOURS

Prevailing Wage applies to Category 2. Section 00830BC, Wage Rates and Payroll Reporting shall be used to determine the total minimum wage rate required for each classification. Pricing that does not meet the total minimum wage rate required for each classification per Section 00830BC - Building Construction Type, Wage Rates and Payroll Reporting shall result in a non-responsive offer.

Apprentices, per 00830 Wage Rates and Payroll Reporting shall be registered, individually, under a bonafide Apprenticeship program registered with the Bureau of Apprenticeship and Training, United States Department of Labor.

The annual estimated hours amount is an estimate and not a guarantee of actual volume.

ITEM NO.	LABOR	ESTIMATED ANNUAL HOURS (QUANTITY)	HOURLY RATE (UNIT PRICE)	EXTENDED PRICE
2.1	Labor rate for services during normal business hours, defined as Monday through Friday 6:00 am - 5:00 pm - Master Plumber : all plumbing work under the Master Plumber license, lead decision maker and general supervision of Apprentice and Laborer/Drain Cleaner.	1750	\$95.00	\$166,250.00
2.2	Labor rate for services during normal business hours, defined as Monday through Friday 6:00 am - 5:00 pm - Journeyman Plumber : skilled work of installing new plumbing systems, drainage systems, and gas lines, as well as maintaining and repairing existing ones.	2170	\$85.00	\$184,450.00
2.3	Labor rate for services during normal business hours, defined as Monday through Friday 6:00 am - 5:00 pm - Apprentice Plumber : registered with USDOL and performs basic plumbing tasks under supervision.	2190	\$75.00	\$164,250.00
2.4	Labor rate for services during normal business hours, defined as Monday through Friday 6:00 am - 5:00 pm - Laborer/Drain Cleaner : clean areas, site preparation, load and unload materials/equipment under supervision, etc.	1860	\$75.00	\$139,500.00
SUBTOTAL FOR CATEGORY 2 =				\$654,450.00



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CATEGORY 3 - HOURLY LABOR RATE FOR NON-REGULAR BUSINESS HOURS (AFTER- HOURS)

Prevailing Wage applies to Category 3. Section 00830BC, Wage Rates and Payroll Reporting shall be used to determine the total minimum wage rate required for each classification Pricing that does not meet the total minimum wage rate required for each classification per Section 00830BC - Building Construction Type, Wage Rates and Payroll Reporting shall result in a non-responsive offer.

Apprentices, per 00830 Wage Rates and Payroll Reporting shall be registered, individually, under a bonafide Apprenticeship program registered with the Bureau of Apprenticeship and Training, United States Department of Labor.

The annual estimated hours amount is an estimate and not a guarantee of actual volume.

ITEM NO.	LABOR	ESTIMATED ANNUAL HOURS (QUANTITY)	HOURLY RATE (UNIT PRICE)	EXTENDED PRICE
3.1	Labor rate for services after hours, defined as Monday through Friday <u>5:01 pm - 5:59 am</u> , Saturday and Sunday and City holidays - Master Plumber : all plumbing work under the Master Plumber license, lead decision maker and general supervision of Apprentice and Laborer/Drain Cleaner.	2,150	\$142.50	\$306,375.00
3.2	Labor rate for services after hours, defined as Monday through Friday <u>5:01 pm - 5:59 am</u> , Saturday and Sunday and City holidays - Journeyman Plumber : skilled work of installing new plumbing systems, drainage systems, and gas lines, as well as maintaining and repairing existing ones.	2,960	\$127.50	\$377,400.00
3.3	Labor rate for services after hours, defined as Monday through Friday <u>5:01 pm - 5:59 am</u> , Saturday and Sunday and City holidays - Apprentice Plumber : registered with USDOL and performs basic plumbing tasks under supervision.	2,960	\$112.50	\$333,000.00
3.4	Labor rate for services after hours, defined as Monday through Friday <u>5:01 pm - 5:59 am</u> , Saturday and Sunday and City holidays - Laborer/Drain Cleaner : clean areas, site preparation, load and unload materials/equipment under supervision, etc.	2,225	\$112.50	\$250,312.50
SUBTOTAL FOR CATEGORY 3 =				\$1,267,087.50



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CATEGORY 4 - MARKUP TO COSTS FOR NON-SPECIFIED MATERIALS

The City estimates an annual spending need of **\$1,038,000** for materials to complete these services.

Offeror shall be able to provide materials to complete the repairs. **The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change.** The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. **Markup to costs shall be expressed in numerical terms and not exceed 20%.** A bid of '0' (zero) or left blank will be interpreted by the City as a zero percent markup to the City.

The annual spending need amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required during the contract Term. Quantities will be as-needed and specified by the City for each order.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL MATERIAL SPEND	MARKUP TO COSTS (PERCENTAGE %)	EXTENDED PRICE
4.1	Markup to Costs for all related Equipment Rental and associated Components (not to exceed 20%)	\$162,000	10%	\$178,200
4.2	Markup to Costs for all related Plumbing Materials and associated Components (not to exceed 20%)	\$713,000	10%	\$784,300
4.3	Markup to Costs for Other Services provide to complete repair, see the Scope of Work, paragraph 8.1.16 (not to exceed 20%)	\$163,000	10%	\$179,300
SUBTOTAL FOR CATEGORY 4 =				\$1,141,800.30
TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 4 =				\$3,242,537.80

Company Name: S & D Commercial Services, LLC
Company Email: sam@copperaco.com